EXHIBIT 2

Pages 1 - 24

UNITED STATES DISTRICT COURT

NORTHERN DISTRICT OF CALIFORNIA

Before The Honorable James Donato, Judge

IN RE GOOGLE PLAY STORE ANTITRUST LITIGATION,))) NO. 21-md-02981-JD
THIS DOCUMENT RELATES TO:)
EPIC GAMES, INC.,)
Plaintiff,)
VS.) NO. 3:20-cv-05671-JI
GOOGLE, LLC., et al.,))
Defendants.)))

San Francisco, California Thursday, January 18, 2024

TRANSCRIPT OF PROCEEDINGS

STENOGRAPHICALLY REPORTED BY:

Kelly Shainline, CSR 13476, RPR, CRR Official United States Reporter

APPEARANCES:

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Also Present: Eamon Kelly, Attorney at Law

Benjamin Siegel, Attorney at Law

1 Thursday - January 18, 2024 10:40 a.m. 2 PROCEEDINGS ---000---3 THE CLERK: Calling Civil 20-5671, Epic Games, Inc. 4 vs. Google LLC, and Multidistrict Litigation 21-2981, In re 5 Google Play Store Antitrust Litigation. 6 7 Counsel. MR. BORNSTEIN: Good morning, Your Honor. Gary 8 Bornstein for Epic Games. I'm joined by Yonatan Even, and I 9 believe we have the developer plaintiffs with us as well. 10 MR. KELLY: Eamon Kelly with the developer plaintiffs 11 12 joined by Ben Siegel. We just have one issue once you're done 13 with Epic's --14 THE COURT: Why are the developers here? MR. KELLY: Your Honor, we filed an administrative 15 16 motion with respect to --17 THE COURT: You're not on the calendar, so --MR. KELLY: Well, we --18 -- please return to the gallery. 19 THE COURT: 20 you. 21 MR. KELLY: No problem. Thank you, Your Honor. 22 THE COURT: Okay, Mr. Pomerantz. 23 MR. POMERANTZ: Good morning, Your Honor. Good to see you. 24 25 Glenn Pomerantz on behalf of Google. With me is

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     Michelle Park Chiu, Brian Rocca, Dane Shikman, and Justin
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     Raphael.
                         Who had COVID?
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              THE COURT:
                              (Hand raised.)
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              THE COURT:
                          Oh, I'm sorry to hear that. You're okay
     now? You recovered?
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             MR. POMERANTZ: I'm fine, Your Honor. Thank you for
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     the accommodation.
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              THE COURT: Okay. Well, I was a little surprised by
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     the briefing schedule. Trial ended a while ago, so I have a
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     superb short-term RAM, but it's starting to be a wasting asset.
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     We can't -- I can't do this through April. That's just not
     going to work.
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             Here are the page limits: 30 for opening, 30 for
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     opp., 15 for reply.
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             Defendant, you file that two weeks from today. You've
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     had plenty of time to get ready. I mean, I can't imagine you
     need more time.
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              Is two weeks okay for an opposition?
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             MR. BORNSTEIN: I'm sorry, Your Honor, did you say --
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              THE COURT: Two weeks okay for an opposition?
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             MR. BORNSTEIN: For doing --
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              THE COURT: All right, three. The burden has been on
           They've been thinking about the motion. You haven't
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     seen it. I'll give you 21 days, three weeks. Okay? And then
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     a reply one week after that. I'll set all these dates up.
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     We've got to get this thing done.
             Now, who knows what will happen. I'm not prejudging
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     the JMOL, but you-all have proposed we talk about a remedy more
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     or less at the same time, actually even earlier. I did not
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     understand your proposal.
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             Are you settling? It looked tantalizingly like you
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     are settling and --
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             MR. BORNSTEIN: Well, I can give Your Honor some --
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                         -- that would relieve me of an enormous
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              THE COURT:
     amount of JMOL work. So what -- are you settling?
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             MR. BORNSTEIN: There is no settling in the offing
     right now, Your Honor. I can give you some background on the
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    proposal, and --
              THE COURT: Please, I mean, don't -- obviously, and I
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     know you won't, don't tell me anything I shouldn't hear, but go
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     ahead.
             MR. BORNSTEIN: Yes. Yes, of course.
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             And I'll start by apologizing. I have a little bit of
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     a cough myself. I did not catch it from Mr. Pomerantz so it's
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     not COVID.
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              THE COURT:
                          It's not COVID?
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             MR. BORNSTEIN: Not COVID but I may cough
     occasionally. I'm sorry about that.
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                          There is a judge on this floor who
              THE COURT:
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would -- well, anyway, he has an interesting policy against coughing.

All right. Go ahead.

MR. BORNSTEIN: When Mr. Pomerantz and I originally spoke about how to proceed, we did agree that we would, subject to the Court's approval, have the remedy proceedings happen sort of in parallel with the JMOL briefing on the understanding that if ultimately the verdict were upheld, it would make sense to have a remedy in place sooner rather than later. So that was the background behind that.

In terms of the specific proposal here, our idea had been why don't we just meet and confer on a schedule and present it to the Court jointly, or separately if we're unable to do that.

Google said that they preferred to see what our proposed remedy was before negotiating a schedule even. We thought that was unnecessary; but in the interest of avoiding disputes, we agreed to give them an indicative sense of what it was we intend to ask for so that we can negotiate a schedule. So that was an accommodation that we made to Google, and we were prepared to do that.

THE COURT: Well, Google is signaling they're willing to listen.

MR. POMERANTZ: Your Honor, let me -- I actually want to step back a step further.

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So our initial position was that the injunctive relief briefing should follow the resolution of the JMOL, and that's, I think, consistent with something Your Honor said before we broke for the holidays. However, they --THE COURT: Well, I have to say that was what I was thinking. MR. POMERANTZ: Yes. THE COURT: I didn't know it was going to go on this long. MR. POMERANTZ: That was our initial position. THE COURT: Yeah. MR. POMERANTZ: They wanted them to move forwards, and we're just trying to make this work. What we cared about was understanding what they're asking for and thinking about what it would take to respond to that while allowing Your Honor to resolve the JMOL and new trial motion before we had to get in front of you and argue about the injunctive relief. And so the schedule that ended up working out, which is a compromise on both sides, was that they -- I wanted them to send us their injunctive -- proposed injunctive relief by They wanted to do it the day after we saw Your Honor. THE COURT: Let me ask you this: Don't you already I mean, I sent you to a settlement. Did we do it during know? trial as well or just before trial?

MR. BORNSTEIN: Before trial more than once,

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     Your Honor.
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              THE COURT: Okay. I mean, is the demand going to be
     any -- I mean, you already know, don't you, Mr. Pomerantz?
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             MR. POMERANTZ: I think we actually also did it
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     during --
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             MR. BORNSTEIN: And during. We did. It was after the
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     evidence before closing, that's right.
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              THE COURT: Yeah, that's what I thought. You went
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     during -- okay.
             But it's a scant 45 days ago. I mean, it's going to
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    be the same. Don't you already kind of know what they're going
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     to ask?
             MR. POMERANTZ: Well, no. I think there's -- I mean,
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     obviously I absolutely think it's going to be somewhat
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     different. And Mr. Bornstein to date --
              THE COURT: It's probably going to be a lot more now
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     so...
             MR. POMERANTZ: Well, Mr. Bornstein to date -- no.
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     It's going to be -- I'm not going to get into what our -- the
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     substance of our discussions.
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              THE COURT: But they have a verdict in hand.
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     mean --
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             MR. POMERANTZ: I understand.
              THE COURT: I don't think they're going to give you a
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     50 percent discount on prior terms.
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MR. POMERANTZ: We need to know specifically what they think they can get based on the verdict, which may or may not be the same as what they might ask for in a settlement discussion, which can take on anything that the parties might agree to. Here they're limited to whatever the verdict justifies.

When the parties are talking just simply across the table, we can agree on anything that makes sense to both parties; and so we are now in a more confined set of issues that one would consider for injunctive relief. We can always discuss settlement, which can take on any number of items.

And so what we want to --

THE COURT: I'm not really following. I don't see the verdict as being as much of a handcuff as you do. It seemed pretty definitive about every practice that was challenged here was condemned as anticompetitive. That's a pretty large door to drive an injunction through.

I kind of understand what you're saying. Let me suggest this: I would actually prefer to do the JMOL. It makes more analytical sense to do it first; but if you want to get going, you should get going.

Now, I will tell you if we get past the JMOL -- and we'll see, I'm not prejudging anything -- I am actually going to want to hear from Dr. Bernheim and anybody you want on the defense side, Dr. Leonard, someone who was in the trial --

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okay? -- I don't want a new person, about potential remedies.
         Okay. In a Section 2 case, I think it benefits to
have some antitrust economists' advice on conduct economies.
All right? Now, what I end up doing with it, I don't know, but
I do want to have their input.
         So what I would envision -- and you two can take it
from here and give me the benefit of your thinking -- we will
have a hearing, an evidentiary hearing. Dr. Bernheim will say
"Here, in my professional expert view, is what an appropriate
conduct remedy would be given these anticompetitive findings by
the jury." And then you would have, the defense side, someone
offer their counterperspective.
         So I really would like to do that. All right?
that means you need to get something on the table for them to
start to at least have a template to frame their opinions.
        MR. BORNSTEIN: Yes, Your Honor. And that was our
expectation as well, that there would be expert testimony
without prejudging --
         THE COURT: I thought this was a novelty.
excited that this was a novel groundbreaking idea.
                                                   When did
you come up with that?
        MR. BORNSTEIN: Well -- excuse me, Your Honor -- we
were contemplating something of the sort --
                    Interesting.
         THE COURT:
        MR. BORNSTEIN: -- because we thought it would be
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helpful to the Court to have a foundation on which to enter the injunction.

THE COURT: I see.

MR. BORNSTEIN: We -- without prejudging it, we were considering, depending on what types of defenses Google presents, that we might ask Professor Mickens, our computer science expert, to speak to the Court as well should that be necessary. We don't know what Google is going --

THE COURT: You mean with respect to the click-through screens and all that?

MR. BORNSTEIN: Correct.

THE COURT: Okay.

MR. BORNSTEIN: And we don't know what Google is going to say about the feasibility, the appropriateness of the injunctive relief we may ask for. That was the reason we wanted to get this process going.

THE COURT: I would like to emphasize one thing, and I said this, I believe, earlier in the case. A United States district judge, whether me or anyone else or any Article III judge in the federal judiciary, is not going to micromanage Google. All right? So I'm not going to say -- I said this before -- I'm not going to say you can have four click-through screens and not eight. I can't do that. Okay? I can't say you can use this word but not that in the warnings that we saw.

I have grave doubts -- I'm willing to hear what you

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     both have to say, but I have grave doubts that I am in any
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     position to set a fee that developers might pay. Okay? These
     are all things that are beyond the ken of Article III judges.
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     So that's why I want to hear broad strokes mainly from the
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     economists about conduct remedies, and I think it's quite a
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     challenging question.
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              Now, you have a resounding verdict as it currently
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             Translating that into action is going to be an
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     interesting project. Okay?
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              So why don't you two start talking. Do you want to
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     set some dates? Do you want to give Mr. Pomerantz a firm,
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     complete demand in two weeks, something like that?
             MR. BORNSTEIN: Well, if we're going to deviate from
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     the schedule that we proposed, which we're happy to do, what I
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     had proposed to Mr. Pomerantz was that we would make, you know,
     a full firm demand. I do think we need some more time to do
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17
     that.
              THE COURT: More than two weeks?
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             MR. BORNSTEIN: I meant more than the one day that we
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     had --
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              THE COURT: No, two weeks from today. How about that?
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             MR. BORNSTEIN: Two weeks from today.
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              And when you say "a firm demand," is Your Honor
     referring to things like proposed ordering language and the
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     like or just --
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THE COURT: "Firm demand" meaning if Mr. Pomerantz picked up the phone and said, "Yes," you would have a deal. That's what I mean. MR. BORNSTEIN: Okay. THE COURT: And not, "Oh, but there's more." MR. BORNSTEIN: Great. Now --THE COURT: Or how about this: You need to send a proposal to him that if Google wired you one-word acceptance, you would be done. MR. BORNSTEIN: Okay. That's what I want you to share. THE COURT: MR. BORNSTEIN: Right. THE COURT: Mr. Pomerantz is going to counter in exactly the same way. If you do not find the plaintiff's proposal to be acceptable, you will propose -- Google will propose a counter such that if Epic picked up the phone and said, "Done," you would have a deal locked in. Okay? That's the level of detail, specificity, and completeness I want. So Epic will -- don't serve this. This is all off the Just send it to Mr. Pomerantz in two weeks; and, Google, you will respond two weeks after that. Now, if this doesn't work, you will just tell me in a one-line joint statement that the case has not resolved or settled. Okay? And then you can do whatever you want with me should we get to remedy stage.

MR. BORNSTEIN: May I make one request on that, 1 2 Your Honor? 3 THE COURT: Sure. MR. BORNSTEIN: Assuming that we can't get to closure, 4 which is it at least a reasonable possibility based on 5 experience, may we at the same time submit to Your Honor a 6 7 joint proposed process for what will happen next; or if we can't --8 THE COURT: Let's do that right now. What's going to 9 happen next is I will issue the JMOL order. Then I will 10 schedule in short order a remedy hearing, and you will have 11 12 your economists come and talk with me about the remedy. All right? 13 And before that, let's say a week before that 14 15 hearing -- we'll put this all on some kind of date -- Epic, you 16 will file a proposed injunction, all the terms and conditions 17 you want. Okay? And we'll take it from there. MR. POMERANTZ: Your Honor, do you contemplate that 18 19 there would be some briefs filed in advance of the evidentiary 20 hearing where the experts --21 No. Let's just start with the hearing and THE COURT: 22 the remedy, and then I'll decide if I need to have any briefing 23 on anything. I think the experts may open some doors of inquiry, and I don't want to set any schedules before then. 24 25 Now, while you're here, let me just ask you. What did

Apple just do? I understand Epic's not wild about it, at least based on public statement, but what did Epic -- what did Apple just do?

MR. BORNSTEIN: So as one bit of background, as

Your Honor knows, the injunction against Apple is limited to
the antisteering provisions and so forth. I don't mean to
cabin it precisely, but --

THE COURT: No, I understand.

MR. BORNSTEIN: -- in my understanding, generally speaking, of what Apple has done is they have, first of all, in our view, not complied; but in terms of specifically what they have actually done is -- and Mr. Even will keep me honest on this -- they have allowed developers to apply for permission to participate in the providing of other payment systems or information about and links to other payment systems.

Apple has then specified in a variety of ways what it is developers must do, what those alternative links must look like, certain warning screens that will pop up if a user goes to use -- take the alternative that's made available, is imposing fees on the developers when a user goes to use the other option that is made available.

THE COURT: Oh, there's a fee for using an alternative payment system?

MR. BORNSTEIN: Yes. My understanding is that fee is either 27 percent when there's a 30 percent fee or 12 percent

when there's a 15 percent fee under Apple rules.

And all of this is done, as I understand it, in a dedicated web view that the -- not a dedicated web -- in a website that the developer needs to set up, not a typical website that you would -- you know, I'll take Netflix just as an example. You know, you might go to the Netflix website. You sign up. Here Netflix would be required to set up a separate dedicated website solely for purposes of making these purchases through an iPhone. The fees would be charged --

THE COURT: And then you --

MR. BORNSTEIN: -- and there are a variety of other restrictions.

THE COURT: And your understanding is this is not even a self-choice thing? Apple still has to approve it on developer-by-developer basis?

MR. BORNSTEIN: Correct, because Apple has imposed a whole set of requirements. And I'm sure I haven't captured all of them so I don't want them to be taken as a complete text on everything they have done, but it is an incredibly burdensome and onerous set of hoops they have put on developers to jump through in order to take advantage of the Court's injunction.

MR. POMERANTZ: Your Honor, if I may.

I'm not familiar with a lot of the things that
Mr. Bornstein just talked about, but there is one thing I just
want Your Honor to be aware of, because of what you heard

during the trial, that is different between Google and Apple.

We are piloting User Choice Billing. You heard about User Choice Billing. So in the Apple situation, you click and you go outside of the Apple App Store and you go to some other website. What User Choice Billing allows is that that alternative billing is right there inside the app and the consumer sees it at the same time as they're checking out of the store. And so -- and my understanding is Apple is not using User Choice Billing. So it requires clicking a button and then leaving the store.

We allow that choice -- at least this pilot program

UCB, User Choice Billing, allows that choice right there in the app. And so it's a difference that may matter as we go forward, and I just wanted to keep that front and center.

THE COURT: No, I understand. Just remind me. The choice is Play Store, Google Play -- Google Billing,
Google Play Billing, or whatever the developer selects, but it will be within the Play Store environment and there's no restriction on what the developer can choose. Google is not going to interfere in the choice of alternative billing.

MR. POMERANTZ: The only -- I think the only thing is technological concerns to make sure that there isn't something that harms the user; but, fundamentally, the developer gets to choose what that alternative billing system is.

THE COURT: All right. And why is this a pilot

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     program?
               I thought it was being rolled out. Is it still a
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    pilot program.
              MR. POMERANTZ: It is a pilot program at this point in
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     the United States. It is actually rolled out outside the
 4
     United States.
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              THE COURT:
                          Oh.
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             MR. POMERANTZ: And as Your Honor will see, it's part
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     of the settlement with the states.
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              THE COURT: So when is it going to be rolled out fully
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     in the U.S.?
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             MR. POMERANTZ: It probably will -- that timing will,
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     at least in part, depend upon the final approval of the
     settlement with the states.
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              THE COURT: And at that point any developer can
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     self-select for it, no questions asked by Google; is that
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     right?
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              MR. POMERANTZ: The no questions asked --
              THE COURT: Understanding the technical bits.
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             MR. POMERANTZ: -- and protecting the consumer but
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     basically, yes. I think the developer gets to choose. And
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     whether they choose to do it themselves, like a bigger company
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     might choose to do it themselves, or to hire some third party
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     to do it for them, that's going to be a choice for the
     developer.
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              THE COURT: And what is Google going to charge the
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developers for using their own payment system?

MR. POMERANTZ: I think what they will charge is a service fee that is designed to cover all of the things that the prior service fee was covering except for the payment processing fee.

THE COURT: Well --

MR. POMERANTZ: I'm not sure if that final number has been set, but there was evidence in the trial that 26 percent for a fee that would otherwise have been 30 percent or 11 percent for a fee that would have otherwise have been 15.

THE COURT: There was also evidence everybody else who does this as a business charges 4 percent. Google is not going to charge 4 percent?

MR. POMERANTZ: It depends on what this is but, no, that's not what we're planning on doing.

THE COURT: All right. Okay.

MR. BORNSTEIN: I'll refrain from commenting on User Choice Billing until we get into the merits unless Your Honor has questions about it.

THE COURT: No. That day will come.

Okay. So -- oh, please, when you file -- each of you, when you file your JMOL briefs, I want all of the transcript cites in a binder or two. Okay? Just make a little evidence compendium for me that you are citing.

We just don't have the time to go through everything

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and dig things up. So if you cite someone's testimony, have
that page in a little one or two binder set. All right?
it's an exhibit, just have that one portion of the exhibit in
the one or two binder set. I would prefer it to be joint if
you're able to do it, but I'm not sure you'll be able to.
        Here's what I would like to do. If Google cites it,
don't do it again for me. Okay? You can just cite their
binder. All right? If you have new things to add, you can do
that of course, but don't give me a duplicate of everything
Google cited and then your things. All right? That will cut
down the volume.
        MR. BORNSTEIN: And is Your Honor asking for hard copy
binders to be delivered to chambers? Is that --
         THE COURT: Yeah. I want -- this time I do want
courtesy copies of everything. So two of everything -- two
sets of everything that each of you file sent to chambers,
please.
        MR. BORNSTEIN: And may I ask one clarification --
         THE COURT:
                    Sure.
        MR. BORNSTEIN: -- on the process we have going? I
just want to make sure.
         If we're delivering to Google in two weeks a proposed
injunction that is --
         THE COURT: Deal ready.
        MR. BORNSTEIN: -- fit for acceptance, yes --
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THE COURT: You should send electronically and just 1 2 have a click yes button at the bottom. All right? That's an enforceable click wrap contract. 3 4 Okay. Go ahead. MR. BORNSTEIN: Is the idea that Google would then 5 provide us in response a comparably detailed injunction? 6 THE COURT: Yes. Mr. Pomerantz is going to give you 7 an equally detailed just click yes, ready-to-go response. 8 right? 9 I'm not going to see any of this. This is all between 10 you two. 11 12 MR. BORNSTEIN: Understood. THE COURT: All right. At the same time Mr. Pomerantz 13 is also filing his opening brief two weeks from today. 14 15 Okay. Anything else? MR. BORNSTEIN: I assume there will be time should we 16 want to discuss other procedures that need to be done before a 17 hearing, that Mr. Pomerantz and I can discuss that and be back 18 19 to the Court with our thoughts. 20 THE COURT: What are they? We already worked that 21 through. 22 I'm going to set a hearing on injunctive relief for 23 probably March, middle of March. You're going to have your economists ready to go, each side. 24 25 And I would advise, it's up to you, but you might, I

assume, show the economists your settlement communications so they at least know what your expectations are on each side, and I'll take their testimony.

And a week before that you're going to file what you want me to do, and then we'll hear from the defendants about why they don't like it.

MR. BORNSTEIN: Right. The one thing that I would like to add to the schedule if possible, Your Honor, is to have some kind of response from Google prior to the hearing. If we're submitting to Your Honor and to Google what it is we would like to do, I'd like to have some sort of formal understanding from Google so that going in --

THE COURT: You want to hear their objections?

MR. BORNSTEIN: Yes.

THE COURT: All right. That's fine.

All right. You do it two weeks before and then Google will object a week after and a week before the hearing. Okay?

MR. BORNSTEIN: Thank you, Your Honor.

THE COURT: Now, I'm envisioning the testimony to be more of a hot-tub kind of discussion not a Q and A. All right? So just -- in fact, we may even do it as a hot tub. I'll just have them sit there and say a very open-ended question to get the ball rolling, and we'll go from there. All right? And then we'll have attorney comments after that.

MR. BORNSTEIN: One last unrelated point, Your Honor.

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THE COURT: I really would like Dr. Bernheim on your You can do whoever -- I mean, you have to chose whomever side. testified because I know who they are. They've been qualified. I don't want a new person now. So, I mean, I would favor Dr. Bernheim and Dr. Leonard. Of course, it's up to you on who you think is appropriate. MR. BORNSTEIN: One completely unrelated point, Your Honor, is you may recall there was one claim that we had brought, the California UCL claim, which was not presented to the jury and is, as a technical matter, before the Court. think it should be relatively uncontroversial given the jury verdict, but I just want to make sure it didn't get lost in the shuffle. It's not lost but, I mean, it's completely THE COURT: redundant; isn't it? MR. BORNSTEIN: I think so, Your Honor. I'd have to think about that a little bit more, but --It does not widen the scope of your THE COURT: relief. There was no restitution demand so --MR. BORNSTEIN: That may be right, Your Honor. think it's probably straightforward given that there's a finding of unlawfulness; therefore, under the unlawful prong, it should be a slam dunk. I was just kind of going through and checking the boxes to make sure that that got addressed by

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     somebody along the way.
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              THE COURT: Why don't you two just see if you can
     stipulate to a resolution? Okay? It should be relatively
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 4
     easy.
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              MR. BORNSTEIN: Very good.
              THE COURT: Okay. Anything else from Google?
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              MR. POMERANTZ: No, Your Honor.
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              THE COURT: All right. I'll set the schedule and I'll
 9
     see you back soon.
                         Thanks.
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              MR. BORNSTEIN: Thank you, Your Honor.
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                   (Proceedings adjourned at 11:06 a.m)
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CERTIFICATE OF REPORTER I certify that the foregoing is a correct transcript from the record of proceedings in the above-entitled matter. DATE: Thursday, January 18, 2024 Kelly Shainline, CSR No. 13476, RPR, CRR U.S. Court Reporter